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Alternautika pricelist 2023 - First 35 one design fleet

Term:	01.01.-01.04. 14.10.-31.12.	01.04.-03.06. 23.09.-14.10.	03.06.-08.07. 26.08.-23.09.	08.07.-26.08.
10x First 35/12 new sails 2017 refit 2020	€ 1960	€ 2260	€ 2160	€ 2360

IN PRICE INCLUDED:

sailing boat charter, rubber boat, autopilot, VHF, GPS + plotter with charts, pilot books, rolljib, classic mainsail with lazy bag and lazyjacks, electric windlass, electric fridge, water-heater, webasto heating, radio with CD+MP3 player+USB port, biminitop (can stay open while sailing) + additional suntent, sprayhood, gangway

OBLIGATORY:

transitlog: € 180 (endcleaning, bed linen, towels 2 per person, gas bottle, diver, onboard WIFI router with unlimited traffic)

EXTRAS:

*new in 2022 gennaker 160_booking
spinnaker: € 140_booking
outboarder: € 75_week (5l fuel included)
pets: € 75
safetynet: € 50
skipper: € 1260_week+food
car transfer: airport Zadar ca € 95, Split ca € 125

DEPOSIT:

€ 1500 (refundable) cash or credit cards - Mastercard or Visa
€ 3000 (refundable) double deposit for regattas required

DISCOUNTS:

5 % repeat clients_2-weeks_fleet discount (for 10 boats - excludes all other discounts)
10 % 3-weeks_boatshow
15 % 4-week_early booking up to 31.01.2023
20 % maximum discount
no discount for regattas (exception: fleet discount of 5% for whole fleet bookings)

CHECK IN_CHECK OUT:

saturday 5 PM_saturday 8 AM

TERMS OF PAYMENT:

50% upon reservation - 50% 4 weeks before charter

OPTIONS

complete regatta and event organisation and registration - tailored to clients wishes
RYA sailing courses: Competent crew - beginner, Day skipper and Coastal - advanced, SRC and theory courses
cruising, offshore sailing and regatta sailing courses www.centerofsailing.com
*short term prices upon request **we reserve the right to change the prices